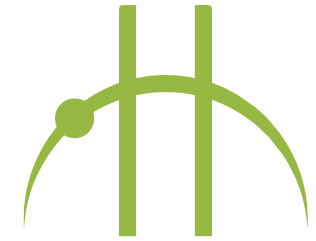


# LEADERSHIP & SALES INFLUENCER



**EXPANDING YOUR HORIZON**

**Leading today you will need to understand the conflicting ideas that are at odds with each other**

**Does your sales team really understand the 10/12 month formula? If they understand this, then they are halfway to being successful**

**Are you trying to grow but are at the same time trying to contain or reduce certain risks?**

**You know that Prospecting for a sales professional is here to stay  
The **HOW** will change**