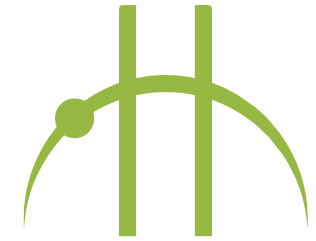


# LEADERSHIP & SALES INFLUENCER



**EXPANDING YOUR HORIZON**

**Do you have the 4 key types of intelligence to be a significant leader? People, strategic, business and organizational intelligence  
Where do you improve and how?**

**Does your sales team know the real cost of discounting?  
You know it hurts your business in 2 key areas**

**What are you doing monthly to grow your leadership team in the 4 key areas? Will your team take total ownership?**

**How many clients are Advocates/supporters of your business and you?  
Referral business??  
Or is this a waste of time**